

## MEMORANDUM FOR FILE

### A. BACKGROUND

<b>Description:</b>	Eskan Village Communications and Information Technology Support (EV CITS)
<b>Requiring Activity:</b>	US Military Training Mission (USMTM) J6
<b>Awarded Amount:</b>	\$57,742,668.86
<b>Order Number:</b>	ID03160003
<b>Contract Number:</b>	GSA ALLIANT GWAC # GS00Q09BGD0004
<b>Awardee:</b>	Abacus Technology Corporation
<b>Period of Performance:</b>	03/23/2016 to 03/22/2017 + 4 twelve month option periods
<b>Contract Vehicle:</b>	ALLIANT GWAC
<b>Contract Type:</b>	Firm Fixed Price (FFP) + Cost Reimbursable CLINs
<b>Performance Based:</b>	Yes
<b>Acquisition Team:</b>	Contracts: John Wise (Contracting Officer), Angela Bennert (Contracting Officer), Ryan Mathews (Contract Specialist), Michael Baumann (Information Technology Manager)
<b>Modification Number:</b>	010

The purpose of this requirement is to provide communications systems integration, installation, operations, administration, management, and maintenance in support of Eskan Village mission requirements. Additionally, this task order will identify, address, summarize, and present system functional elements such as client workstation support, Local-Area Networks (LAN), Wide Area Networks (WAN), Wireless and Radio Frequency (RF) communications, Digital Subscriber Line (DSL) service, Video Teleconferencing (VTC), multimedia, short-term/long term planning, telephone systems, Cable Television (CATV), American Forces Network (AFN) and Orbit Satellite Network (OSN) support, and Microwave (MW) systems as determined by the Government. The primary place of performance will be at the Eskan military facility in Riyadh, Saudi Arabia. Additional sites may require support under this task order as indicated in the PWS.

The Eskan Village network is classified as a Mission Assurance Category (MAC) II enclave. The network requires a high integrity and medium availability. System loss could cause a delay or degradation of direct mission support of wartime or contingency operations. Loss of integrity is unacceptable and loss of availability is difficult to deal with, but can be tolerated for a short amount of time.

### B. CURRENT ACTION

- Modification 010 incorporates the revised PWS dated 12-4-2017, which adds Section 6.19.14 FY18 SharePoint Development and Surge Support.
- Mod 010 exercises CLIN 1005 – Optional Services as follows:  
Three new CLINS are being added for OY1 as follows:  
1005AG - Option Year 1: OPM SANG SURGE SUPPORT (Optional Labor) - FFP  
1005AH - Option Year 1: OPM SANG SURGE SUPPORT (Optional Log Support) - COST  
1005AI - Option Year 1: OPM SANG SURGE SUPPORT - Travel – COST  
And, three new CLINs are being added for OY2 as follows:  
2005AC - Option Year 2: OPM SANG SURGE SUPPORT (Optional Labor) - FFP  
2005AD - Option Year 2: OPM SANG SURGE SUPPORT (Optional Log Support) - COST  
2005AE - Option Year 2: OPM SANG SURGE SUPPORT - Travel – COST

- Modification 010 provides additional incremental funding in the amount of \$143,460.96 for the three new OY1 CLINs as well as the associated ODCs.
- Modification 010 accepts the revised Contractor quote dated 12/11/2017  
An RFQ was issued on 12/07/2017 to request a revised quote for the CLINs listed above associated with OY1 and OY2 OPM SANG SURGE SUPPORT, including labor, the corresponding logistical support and an NTE travel amount. The Contractor submitted a quote on 12/11/2017 in accordance with the RFQ.

#### **Technical Evaluation:**

The contractor was asked to provide a revised quote incorporating the following:

1. Updates to the PWS (Revision 09) exercising PWS 8.14 Optional Surge Requirements for new mission requirements:
  - a. OPM-SANG SharePoint Development and Surge Support
  - a. For the Section 6.19.14 OPM-SANG FY18 Surge Support, the contractor proposed to add 240 hours of effort in Option Year 1 in addition to the existing 1 FTE for Database Specialist (Senior) labor category for on-site support at Eskan Village, KSA and 1040 total hours of effort for 6 months of additional SharePoint Development support. The contractor leveraged the existing on-site resource at OPM-SANG to provide the additional 240 hours of support. The contractor is on-boarding an additional temporary resource to provide the additional 1040 hours of SharePoint development support. The number of hours is greater than the 921 originally estimated by the Government, but 1040 hour is acceptable as it reflects effort for a fully dedicated resource for 6 months. The skill mix and level of effort is acceptable in comparison to the Government's estimate at 240 hours for Database Specialist (Senior) and 1040 total hours of support for Subject Matter Expert (Senior). The Subject Matter Expert (Senior) is a different labor category than the Application Developer estimated by the Government. This labor category is acceptable as the Government requires an expert for the short time frame and ability to learn and provide value quickly.

The Following hours were added to the task order for OPM-SANG Network Administration Support for OY1 and OY2:

Labor Category Summary		OY1	OY2
Database Specialist (Senior)	Network Administrator	240	0
Subject Matter Expert (Senior)	SharePoint Developer	416	624
		656	624

There is one additional labor category being added to the task order, which is the Subject Matter Expert (Senior). This labor category is necessary, as higher skilled labor categories and experts are needed for the short duration of the support. An expert level labor category will ensure that OPM-SANG is provided the level of SharePoint development support they require.

This Modification was reviewed by Michael Baumann (GSA), in conjunction with Jay Aragon (USMTM), and Jeff Tucker (OPM-SANG) in which technical concurrence was provided via email on December 14, 2017.

#### **Price Analysis:**

The revised quote (Excel Spreadsheet) was reviewed and recreated in an Excel spreadsheet to verify mathematical accuracy. There were no mathematical errors found.

<b>CLIN</b>	<b>OY1</b>	<b>OY2</b>
<b>1005AG</b> OPM SANG SURGE SUPPORT (Optional Labor) - FFP	\$90,825.58	
<b>1005AH</b> OPM SANG SURGE SUPPORT (Optional Log Support) COST	\$44,567.43	
<b>1005AI</b> OPM SANG SURGE SUPPORT - Travel – COST	\$7,000.00	
<b>2005AC</b> - OPM SANG SURGE SUPPORT (Optional Labor) - FFP		\$99,840.00
<b>2005AD</b> - OPM SANG SURGE SUPPORT (Optional Log Support) - COST		\$11,590.72
<b>2005AE</b> - OPM SANG SURGE SUPPORT - Travel – COST		\$4,000.00
<b>TOTAL:</b>	<b>\$142,393.01</b>	<b>\$115,430.72</b>

**Labor Categories, Rates, Hours:**

<b>ALLIANT Labor Category/Function</b>	<b>OY1Rate</b>	<b>Hours</b>	<b>OY2Rate</b>	<b>Hours</b>
Database Specialist Sr./Network Admin.	\$101.11	240	\$104.12	0
Subject Matter Expert Sr./SharePoint Developer	\$160.00*	416	\$160.00*	624
		<b>656</b>		<b>624</b>

*\*includes transportation costs/rental car*

**CLIN 1005AG** – Abacus has proposed 240 hours to complete the additional required work for this CLIN. They have proposed using a Database Specialist Senior ALLIANT labor category with an hourly rate of \$101.11 for OY1 and \$104.12 for OY2. This rate represents a 6.9% discount from their ALLIANT rate of \$108.60 for OY1 and \$111.84 for OY2.

**CLIN 1005AH** – Abacus has proposed 416 hours in OY1 and 624 hours in OY2 to complete the required work. They have proposed a Subject matter Expert Sr. ALLIANT labor category for the SharePoint Developer function. The FFP rate equates to \$160.00 per hour and includes transportation costs. (See originally proposed ROM)

**Escalation:** The escalation rate for the Data Specialist Sr. from OY1 to OY2 is 3.0%, which is in line with the Bureau of Labor Statistics average labor rate increase of 2.5% for the third quarter of 2017. No escalation has been applied to the Subject Matter Expert labor category.

**Staffing Related/Logistical ODCs:** see chart below:

<b>Logistical Expense</b>	<b>OY1</b>	<b>OY2</b>
GOSI/R&R/HL	\$256.27	\$2,391.87
In Country Personal	\$854.24	\$0
Relocation	\$9,610.20	\$0
Housing	\$31,606.88	\$0
Health Insurance	\$2,239.84	\$4,927.64
GOSI	\$256.27	\$256.27
Travel	\$0	\$2,135.60
<b>Total:</b>	<b>\$44,823.70</b>	<b>\$9,711.38</b>

**Travel:** The Contractor proposed the NTE travel amount of \$11,000.00 as instructed in the RFQ, \$7,000.00 for OY1 and \$4,000.00 for OY2.

**Materials/ODCs/Tools:** N/A There are no Material ODCs related to this requirement.

### **C. EXERCISE OF AN OPTION**

Modification 010 exercises optional CLIN 1005AC and CLIN 1005AD of the subject task order for the remainder of Option Period 1 through 03/27/2018 as follows:

1005AG - Option Year 1: OPM SANG SURGE SUPPORT (Optional Labor) - FFP

1005AH - Option Year 1: OPM SANG SURGE SUPPORT (Optional Log Support) - COST

1005AI - Optional Year 1: OPM SANG SURGE SUPPORT - Travel – COST

Based upon input from the client agency USMTM, the GSA Project Manager (PM), Mike Baumann, and in accordance with FAR 17.207 (c), the following determinations are made:

a) 17.207(c) 1: Funds are available

In accordance with DFARS 252-232-7007 "Limitation of Government's Obligation", funding is provided in the amount of \$143,460.96 to fund the remainder of the Option Period 1 through 3/22/2018 as well as, and fully fund the optional CLIN 1005AG (Optional Labor) which is priced at \$90,825.58; CLIN 1005AH (Optional Log Support) which is priced at \$44,567.43; and CLIN 1005AI (Travel) which is priced at \$7,000.00 in accordance with Abacus' revised price quote dated 12/11/2017.

There are no special procurement requirements associated with this funding. In addition, all internal reviews/approvals required have been obtained by the customer agency.

b) 17.207(c) 2: Mike Baumann, GSA IT Manager, has been advised that the client has a need for Optional Support – specifically the OPM-SANG Network Administration Surge Support; (Ref. PWS Section 6.19.13 and 6.20.4) and adds adds Section 6.19.14 FY18 SharePoint Development and Surge Support.

c) 17.207(c) 3 : Exercise of the option is the most advantageous

And 17.207(d)(1), (2) or (3)

- Competing this requirement is not likely to result in additional benefits to the Government and would only serve to incur additional costs. In addition, considering the current contractor's experience on this particular task order, it would be unlikely to find a more economical labor solution to support the requirement. It is in the Government's best interest to continue these services without disruption to the efforts that the client and contractor continue to undertake.
- The Contracting Officer, after considering price and other factors, has made a determination based on an informal analysis of prices and examination of the market by technical staff that the option price is better than prices available in the market and that the option is the more advantageous offer.
- The GSA technical client, Mike Bauman, said that based on the past performance and accomplishment of this task, the quoted hours for the FY17 Surge Support for Option Period 1 will be sufficient to complete this task. An escalation analysis is not necessary at this time, as there are no labor rate changes since Option Period 1 was exercised on 03/06/2017.

d) 17.207(c) 4: The option was synopsized

The exercise of this task order option does not need to be synopsisized since it is part of the original solicitation, which was exempt from the synopsis requirement in accordance with FAR 5.202 (a)(11).

- e) 17.207(c) 5: Contractor is not listed in the award management exclusion

A query of the System for Award Management (SAM) on December 20, 2017 yielded no active exclusion records for Abacus Technology (DUNS number 126505833). This SAM record is included in the contract file.

- f) 17.207(c) 6: Contractor past performance on other contract actions has been considered.

The contractor's past performance evaluations were reviewed at time of award through the Past Performance Information Retrieval System (PPIRS). The vast majority of ratings range from Satisfactory to Exceptional. These PPIRS records are included in the contract file.

- g) 17.207(c) 7: Contractor's performance on this contract has been acceptable (satisfactory ratings)

The Client Representative has advised that the contractor's performance is satisfactory on the task to date (see CPARS form for OY1 exercise in ECF completed by Jay Aragon).

- h) This memo also serves as an update to the Acquisition Plan.

In accordance with 17.207(d), the contracting officer determination is identified above.

As specified in FAR 17.207(f) the exercise of this option is in accordance with the terms and conditions of the option, the requirements of FAR 17.207, and FAR 6 as the option was evaluated as part of the initial competition to be exercisable at the specified amount.

#### **D. RECOMMENDATION:**

SF30 Language: **IAW FAR Clause 52.217-9 entitled, "Option to Extend the Term of the Contract" & FAR 52.232-22 Limitation of Funds**

- A. Modification 010 incorporates the revised PWS dated 12-4-2017, which adds Section 6.19.14 FY18 SharePoint Development and Surge Support.

- B. Mod 010 exercises CLIN 1005 – Optional Services as follows:

Three new CLINS are being added for OY1 as follows:

1005AG - Option Year 1: OPM SANG SURGE SUPPORT (Optional Labor) - FFP

1005AH - Option Year 1: OPM SANG SURGE SUPPORT (Optional Log Support) - COST

1005AI - Option Year 1: OPM SANG SURGE SUPPORT - Travel – COST

- C. Mod 010 adds three new CLINs for OY2 as follows:

2005AC - Option Year 2: OPM SANG SURGE SUPPORT (Optional Labor) - FFP

2005AD - Option Year 2: OPM SANG SURGE SUPPORT (Optional Log Support) - COST

2005AE - Option Year 2: OPM SANG SURGE SUPPORT - Travel – COST

- D. Modification 010 accepts the revised Contractor quote dated 12/11/2017.
- E. In accordance with DFARS 252-232-7007 "Limitation of Government's Obligation", funding is provided in the amount of \$143,460.96 to fund the remainder of the Option Period 1 through 3/22/2018 as well as, and fully fund the optional CLIN 1005AG (Optional Labor) which is priced at \$90,825.58; CLIN 1005AH (Optional Log Support) which is priced at \$44,567.43; and CLIN 1005AI (Travel) which is priced at \$7,000.00 in accordance with Abacus' revised price quote dated 12/11/2017. Total funding is increased from \$16,075,552.89 by \$143,460.96 to \$16,219,013.85. The Contractor is not authorized to exceed this funded amount unless authorized in writing by the GSA Contracting Officer.

Funding is distributed as follows:

Task Item 1001 Labor (FFP) = \$4,719,518.35 (fully funded)  
Task Item 1002 Logistical Support (COST) = \$1,394,975.50  
Task Item 1003 Travel (COST) = \$25,000.00  
Task Item 1004 Tools (COST) = \$585,198.40  
Task Item 1005AA OPM-SANG Network Admin (Optional Labor) (FFP) = \$186,339.46  
Task Item 1005AB OPM-SANG Network Admin (Optional Log Support) (COST) = \$95,240.45  
Task Item 1005AC Labor (FFP) = \$4,853.12  
Task Item 1005AD Travel (COST) = \$5,000.00  
Task Item 1005AE USMTM Infrastructure Fiber Support (Optional Labor) = \$83,775.53  
Task Item 1005AF USMTM Infrastructure Fiber Support (Optional ODCs) = \$41,224.47  
Task Item 1005AG OPM-SANG Surge Support (Optional Labor) = \$90,825.58  
Task Item 1005AH OPM-SANG Surge Support (Optional Log Support) = \$44,567.43  
Task Item 1005AI OPM-SANG Surge Support (Travel) = \$7,000.00  
Task Item 1006 ALLIANT CAF = \$54,626.39

- F. All other terms and conditions remain unchanged.

**Prepared by:**

\_\_\_\_\_  
**Ryan Mathews, Contract Specialist**

\_\_\_\_\_  
**Date**

**Approval:**

\_\_\_\_\_  
**John E. Wise, Contracting Officer**

\_\_\_\_\_  
**Date**